

# Beyondsoft

## Key Provider Capabilities

### Integrated clinical development services

Beyondsoft provides comprehensive clinical development services, encompassing application development and support for essential clinical systems like LIMS, SLIMS, RLIMS, Chemotion ELN, and Biologics ELN. Its proficiency extends to managing clinical trial documents and processing and archiving trial master files (TMF) to ensure regulatory compliance and operational efficiency. It also specializes in implementing and integrating MES and LIMS systems, assisting with ERP integrations for laboratory ELN solutions, and providing continuous support and maintenance for R&D IT and clinical systems. This holistic approach optimizes workflows and strengthens data reliability for their clients.

### Enhanced patient engagement solutions

Beyondsoft offers advanced patient engagement solutions, such as remote patient monitoring, and AI personal assistants and chatbots. Its services enhance patient interactions through DevOps, AI automation, UX customization, and user training. By collaborating with universities and startups, the company fosters innovation and improves patient outcomes and satisfaction.

### Comprehensive regulatory and commercial digital transformation

Beyondsoft provides intelligent process routing, geography-specific regulatory assessments and GxP-compliant platforms that adhere to FDA 21 CFR Part 11 standards in regulatory services. Its solutions ensure data integrity, security and end-to-end

## Overview

Established in 1995, Beyondsoft excels in technology consulting for the entire value chain of the healthcare & life sciences industry. With around 30,000 employees over four continents and 40+ global delivery centers, it helps its clients streamline digital processes, optimize costs, and facilitate sustainable business models. Beyondsoft is dedicated to delivering innovative solutions and exceptional value.

process visibility. The company specializes in experience design for commercial digital transformation, leveraging Adobe Experience Cloud and Salesforce Commerce Cloud to enhance CX and EX. Its offerings encompass software solutions, consulting, implementation, integration, and managed services. Boyle Software , Beyondsoft's digital interactive arm, supports these efforts, ensuring seamless digital transformation and regulatory compliance.

## Benefits Delivered

**Efficient clinical workflows, maintaining compliance, reducing risks and adhering to standards**

**Enhanced patient interactions, satisfaction and outcomes with advanced solutions**

**Comprehensive solutions, enabling smooth digital transformations, ensuring compliance and enhancing customer experiences for growth**

# Beyondsoft

## Sweet Spot

Beyondsoft's sweet spot lies in harnessing its extensive experience, global presence and advanced technological capabilities to deliver scalable, innovative solutions tailored to the needs of global enterprise customers.

It has a broad geographical presence spanning the Americas (the U.S., Canada, Costa Rica, and Brazil), Europe (the U.K., Spain, and Ukraine) and Asia Pacific (India, Singapore, Malaysia, Vietnam, Japan, and China). This diverse footprint allows the company to provide flexible delivery models and regional expertise tailored to client's needs and regulatory demands. The company operates multiple delivery centers in East Asia and Asia Pacific, offering alternatives beyond the traditional Indian IT services

market and even providing nearshore options in Brazil and Costa Rica.

Beyondsoft's AI solutions enhance productivity and create new business opportunities. Key offerings include the Task Center for AI-driven project management, the Knowledge Sharing Suite for improved insight storage and access, and advanced data analysis for strategic decision-making. Its upcoming solutions focus on data classification, annotation and test management, optimizing quality and ensuring faster, high-quality product releases.

Beyondsoft prioritizes strategic partnerships and technological advancements, particularly in AI, ML and generative AI. It aims to develop solutions that streamline processes and reduce costs across various value chains, focusing on clinical development. Its go-

to-market strategy involves targeting small and midsize pharma, medtech and biotech enterprises, cocreating solutions with partners and concentrating on key industries like healthcare and life sciences, banking and finance, and high tech in North America. The company also emphasizes strengthening relationships with industry advisors and analysts while expanding its sales and solutions teams to enhance its reach.

## Future roadmap

Beyondsoft's future road map focuses on global expansion, technological innovation and deepening industry expertise. It aims to enhance its flexible delivery models and regional expertise across the Americas, Europe and Asia Pacific. Building on its history with pharma and Medical device manufacturers and biotech firms, the company has evolved from manual to automated testing and is now incorporating advanced machine learning algorithms. It is also exploring large language models (LLMs) to boost productivity and reduce time to market. With a strong focus on long-term partnerships and continuous investment in advanced technologies, Beyondsoft is well positioned to drive industry innovation.